

Welcome to our Dealer Network

Powering better journeys, today and tomorrow.



Message from Matt Halliday, Managing Director and Chief Executive Officer

The story of Ampol's history and role it has played in the development of Australia begun with founder W.G. Walkley. Born in Otaki, New Zealand, Walkley moved across the Tasman in 1936 to establish the Australian Motorists Petrol Company Limited. Ampol, as it later became known, was created to take on the established overseas-owned oil companies that dominated the Australian market at the time.

Under Walkley the company went from a modest two-room office and rented typewriter in Sydney to a major Australian company with diverse interests across sectors nationally. At the time of the merger with Caltex Oil Australia in 1995, the combined entity had become the market leader in Australia, and remains so to this day.

Ampol was known as an innovator, using a bold, nimble and ambitious approach to push into new frontiers, pioneer technology that would shape the industry and invest to support the growth and development of the country. Walkley's belief was that working for Australia was part of working for Ampol and this was reflected in many of the milestones that have underpinned the company's growth.

From Walkley's travel to Washington during World War II to secure 50,000 drums of motor spirit for the Australian Government, to the leading role played in discovering of oil in Western Australia's Exmouth Gulf and the ongoing commitment to local construction and manufacturing of fuel tankers as it expanded, Ampol has always put Australia's interests first.

The successful campaign to drive the end of petrol rationing at the end of the 1940s, against the approach of the multinationals of the time that preferenced supply to markets overseas, was a win-win outcome for the company and the economy.

The history of Ampol is also a lesson about the importance of being ambitious and nimble and of risk-taking and innovation in business. Ampol's response to the 'one brand' retail and marketing strategy of its major multinational competitors in the 1950s was to buy land and build its own stations of more modern design to support its own expansion.



Ampol's pursuit for innovation in marketing and sponsorship and commitment to improving Australian communities has to this day set it apart from others. Ampol supported men's and women's sports through the post-war boom with iconic event sponsorships and was an early supporter of the expansion of surf lifesaving across the country. The 'I'm as Australian as Ampol' advertising campaign of the late 1980s was one of the best of its generation and is still recalled by our customers today.

We are committed to leveraging our market-leading infrastructure, network and world-class products to deliver for partners and customers. We are proud of the role we continue to play in energy security in Australia and our end-to-end supply chain - from trading and shipping, to our manufacturing capabilities and fuel distribution network - underpins our long track record of safe and reliable supply.

We also remain committed to building on the strength of our branded network, business to business offerings and capabilities in fuel technology. Our branded network of ~1,700 sites nationally is central to our collective success, particularly with our market-leading fuel card, AmpolCard. Businesses can access ongoing fuel savings, Everyday Rewards points and the convenience of paying for fuel through our Ampol app at participating sites.

Similarly, through Amplify Premium Fuels we source the best additive technologies to formulate a complete range of performance fuels that are tested under tough Australian conditions. Like the economic challenges of the post-war period, the energy transition is upon us, and the world is changing. Our business has a key role to play in working with customers, government and other stakeholders to build new energy solutions for the future.

We began as the Australian Motorists Petrol Company, created to look after the interests of motorists, and we are evolving to ensure we can continue to keep Australians moving. This includes exploring the development of a world-scale Renewable Fuels¹ plant in Brisbane at our Lytton Refinery together with Australian funds manager



IFM Investors and agribusiness leader GrainCorp; through to the installation of a range of fast and reliable electric vehicle charging solutions through our AmpCharge offer.

We are working collaboratively with governments on co-funding solutions to leverage our infrastructure network strength to deliver e-mobility solutions. Perhaps most importantly, we remain as committed to Australia and Australian communities as we have ever been.

In 2024, our Ampol Foundation contributed over \$4 million to community programs, supporting important organisations like The Smith Family, Clontarf Foundation, Stars Foundation, The Sebastian Foundation and Surf Life Saving Australia. It remains an honour to lead this great Australian company.

We have been powering better journeys for well over a century and are setting ourselves up to succeed for 100 more. We look forward to writing the next successful chapter in Ampol's history as we grow and evolve in the years ahead.

Regards,

Matt Halliday

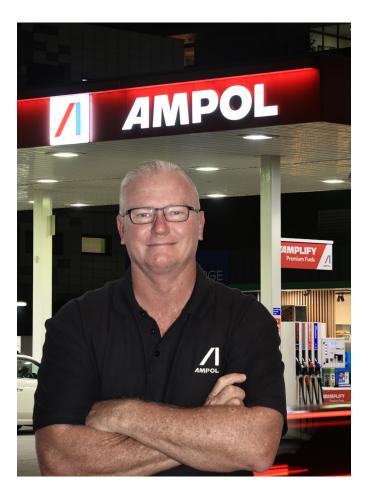
Message from Darren McClarty, National Dealer Manager

Thank you for your interest in joining our incredible network and taking the time to read about our organisation. We are proud of our history, Australian heritage, and the subsequent role we have been able to play in the growth of our nation.

Ampol has partnered with dealers since our inception and through the years built a strong relationship and network through the independently operated outlets. We have multiple long-term dealers within our existing network and we are proud of our long term relationships, while always looking to add more quality operators to help further satisfy our loyal customers across the nation.

I am proud to lead the dealer team for Ampol. In the field, we have a dedicated business manager for each site and a centralised support team who provide assistance in serving our dealers.

Throughout this brochure, you will see a snapshot of products and services we have available to help grow your business. We have also included information relating to our reconcilation journey - through our Innovate Reconcilation Action Plan (RAP) - our Energy Solutions team and ongoing focus on our Ampol Foundation partners.



With Ampol you can leverage our quality fuels, led by our premium Amplify products, the strength of our AmpolCard offer and a truly national network of sites and infrastructure. Our goal is to work with you as the dealer in building and growing your network as well as our own.

The Ampol dealer team looks forward to working with you now and into the future as we power better journeys, today and tomorrow.

Regards, **Darren McClarty**



Our values







Connect to win

We collaborate as an integrated business to drive growth.

Find new ways

We innovate to deliver positive outcomes.

Own it

We make bold decisions and are accountable for the outcomes.



Make a difference for customers

We are connected to our customers and solve their changing needs.



Never stop caring

We keep safety first and make a positive contribution to those around us.



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Our history dates back to the early 1900s

1936

Australian Motorists Petrol Company (AMP) is incorporated 1949

AMP changes name to Ampol Petroleum Limited 1956

Caltex Kurnell refinery opens in Sydney 1981

Ampol acquire the Golden Fleece brand 1997

Australian Petroleum Pty Ltd becomes Caltex Petroleum

1900

RW Cameron Co becomes the agent for The Texas Company (Texaco Inc.) which becomes Caltex

1948

Australian Motorists Petrol Company lists on the Australian Securities Exchange



1965

Ampol's Lytton refinery in Brisbane comes on stream

1995

Caltex and Ampol merge to form Australian Petroleum Pty Ltd







2013

Ampol Singapore commences operations 2015

Chevron sells down its 50% share of Caltex Australia 2018

Caltex acquires a 20% stake in SEAOIL in the Philippines 2020

Ampol open an office in Houston, USA 2022

Ampol acquires Z Energy

AmpCharge is launched

2024

Ampol begins exploring renewable fuels¹ production in QLD and the creation of an Australian Renewable Fuels¹ Industry

2014

Kurnell refinery closes and the site commences operation as an import terminal

2017

Caltex acquires Gull in New Zealand 2019

Caltex announces bringing the Ampol brand back to Australia 2021

Future Energy and Decarbonisation Strategy is launched 2023

Invested in highway sites; Pheasants Nest and upgraded M1 northbound sites open



¹Renewable fuels (also known as sustainable aviation fuel or renewable aviation kerosene and renewable diesel) are manufactured from non-petroleum renewable feedstocks such as canola, or waste products such as tallow and used cooking oil. They can be blended with, and have the potential to lower fuel lifecycle emissions compared to hydrocarbon based fuels.

Our Impact



People across Australia, New Zealand, Singapore and USA



>4M

Customers served each week across Australia and New Zealand



27.3B

Litres of fuels sold (FY 24)



Largest

Petrol and convenience Branded network



6

Major pipelines



\$715M

RCOP EBIT (FY 24)

Ampol's Reconciliation Journey

In 2024, Ampol released its next Innovate Reconciliation Action Plan (RAP), which sets out our commitments to increase equitable participation for Aboriginal and Torres Strait Islander peoples.

The RAP is driven by an Executive Sponsor and Working Group representatives from across the Australian business, who are responsible for implementing actions across a number of areas, including:



Building connections with Aboriginal and Torres Strait Islander organisations and communities at Ampol's key locations.



Strengthening our learning by expanding our understanding of Aboriginal and Torres Strait Islander knowledge, cultures, histories and rights.



Creating sustainable experience and education outcomes by working closely with partners such as the Clontarf Foundation.



Increasing Ampol's commercial affiliations with Supply Nation and Aboriginal and Torres Strait Islander businesses.





AmpolCard

Take your business from A to Thriving with AmpolCard.

When you partner with Ampol, you'll be joining Australia's largest branded fuel network of ~1,700 locations. More businesses count on AmpolCard than any other fuel card in the country to fuel their fleet and keep their business moving. With over 72,000 Australian businesses and 865,000+ card holders, AmpolCard supports more than 25 million transactions every year.

From local small to medium enterprises to national commercial fleets, all levels of leading trade and industry associations save time, money and access rewards with AmpolCard.

So, whether your business is small or large, Ampol is here to take your business journey from A to Thriving.

How AmpolCard can support your business

72,000 Australian business accounts



865,000+ individual card holders



25 million+ transactions each year



2 billion litres of fuel sales processed each year



1 in 3 business with fuel cards choose AmpolCard





Wherever your business takes you, we're nearby, with Australia's largest fuel network

Here's why our valued customers choose AmpolCard:

- Access to Australia's largest branded fuel network. AmpolCard is accepted at ~1,700 locations across Australia
- Rewards with every purchase. Customers can link their AmpolCard and Everyday Rewards accounts to collect points and save# on business expenses including stationery, laptops and gifts plus the option to convert to Qantas Points^
- Extras for added convenience and peace of mind including Services and Repairs, Roadside Assistance and Commercial Roadside Assistance
- Contactless payments with the Ampol app at ~600 Ampol Foodary locations so drivers can get back on the road faster
- Savings on fuel and other vehicle expenses which helps reduce business costs
- The convenience of a single ATO-approved monthly invoice for all vehicle expenses

- Easy to monitor, manage and control expenses on the go via the mobile enabled Card Portal
- Seamless integration to Xero or MYOB

From small business to heavy industry, government to commercial fleet operators, AmpolCard supports all types of businesses wherever they are on their journey.



T&Cs, eligibility criteria, exclusions and fees apply. For further details see T&Cs at ampol.com.au.

^{*}Everyday Rewards Membership and Everyday Rewards points are subject to the Everyday Rewards Terms and Conditions. Everyday Rewards points are offered under and subject to the AmpolCard Loyalty Program Rewards Scheme Terms and Conditions and AmpolCard Term and Conditions.

[^]The terms and conditions of the Qantas Frequent Flyer program as issued and amended by Qantas from time to time apply to membership of the Qantas Frequent Flyer program and to the Qantas Points credited to Qantas Frequent Flyer members under the Everyday Rewards program. Qantas Points can be received only in a Qantas Frequent Flyer program membership account. Only individuals may be credited with Qantas Points.

AmpolCash

AmpolCash, is a pre-paid gift card that is used by both businesses and consumers alike.

- Redeemable for fuel and shop items at
 ~1,700* Ampol branded locations nationwide.
- Available in a range of denominations.
- Is available in either a physical or digital card.
- · Can be purchased in store or online.
- Loadable version is sold in store while preloaded version can be purchased from our website and partner websites.
- Popular as a gift, impulse purchase, incentive for promotions, and used by businesses to reward customers and staff.

How AmpolCash can support your business

Helped increase brand presence through inclusion in partner promotions



Opened up partnership opportunities with many of Australia's top brands



Enabled Ampol to support charities, community and social organisations



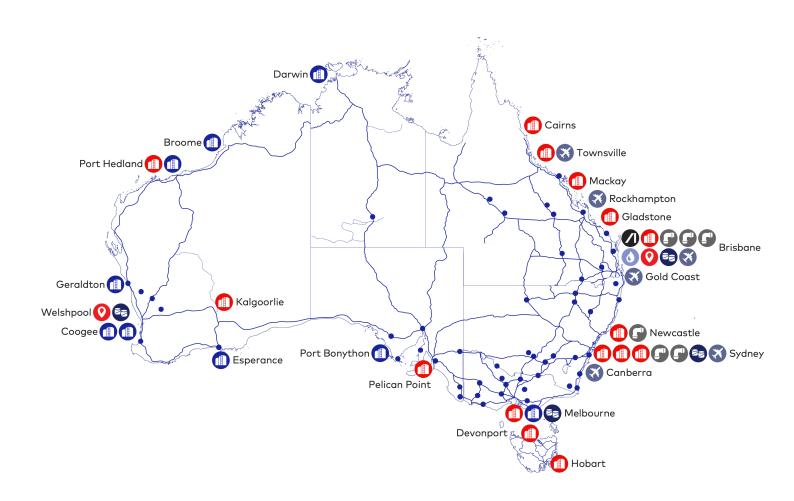
What this means for your business. AmpolCash can:

- Help to drive new customers to your service stations
- Contribute to increased sales of fuel and shop
- Help generate repeat business, both through existing customers and through AmpolCash loadable sales in store.

*AmpolCash Digital is accepted at Ampol, EG Ampol and participating locations. To find your nearest participating location, visit the Ampol site locator and filter by AmpolCash Digital Accepted available at www.ampol.com.au/find-a-service-station.



Our national infrastructure network





Airport jet fuel supply – 6

Our Retail, NTN and AdBlue® Sites

A proven partner with the power to keep Australia moving.



Largest truck network in Australia



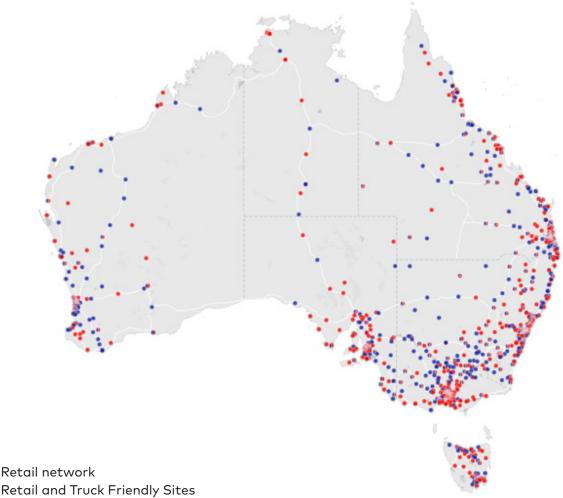
~1,700 branded retail sites



Over friendly sites



Over National Truck **Network Sites**



- Retail network

For illustration purposes only.

Our international sourcing network

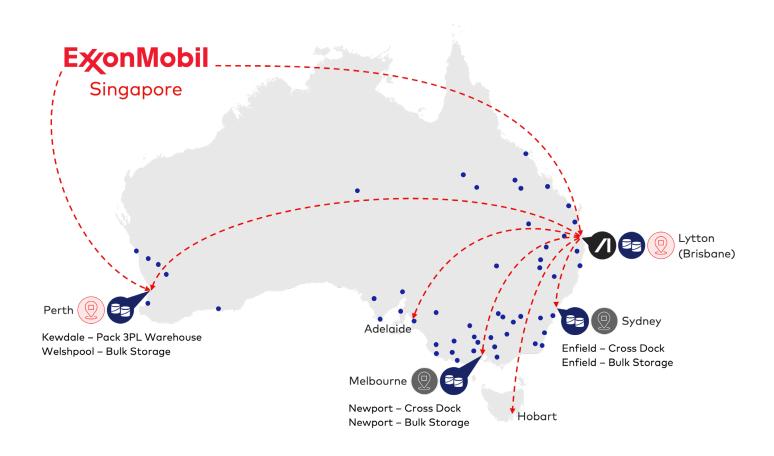
Our integrated supply chain is supported by international storage facilities across Asia Pacific, along with trading offices in Singapore and Houston. These offices play a central role in sourcing refined products and feedstocks from global markets.

Ampol Singapore manages the commercial aspects of our imported supply chain, sourcing gasoline, jet fuel, diesel, crude oil, feedstocks and other intermediates for Australia and New Zealand. Ampol USA, based in Houston, strengthens our relationships across the Americas and supports broader global trading activity.

We source refined products, crude and feedstocks from multiple regions across the globe to ensure we have a flexible and resilient supply chain. Our diverse and proven supplier network, built on strong operational performance and sustained growth in Australia and New Zealand, ensures a reliable and consistent supply of quality fuel.

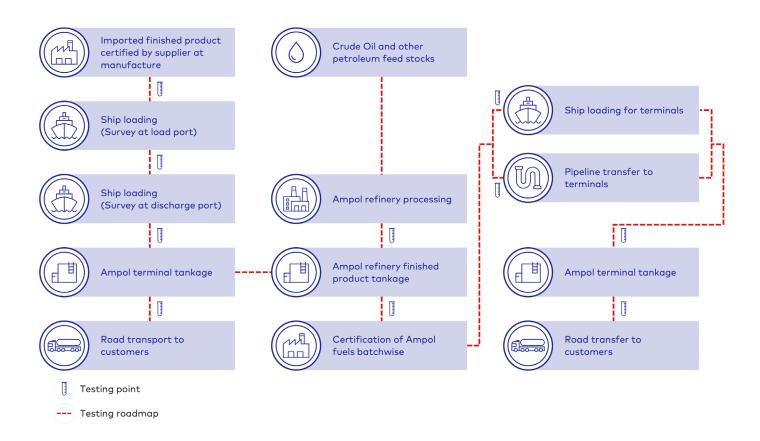


Lubricant primary distribution network



- Lubricant manufacturing facility 1
- Lubricant bulk storage 4
- Lubricant distribution centres 2
- Lubricant Cross Dock (Line Haul) 2
- Ampol depots 53

Ampol's fuel quality control



Our fuels are quality tested consistently throughout the supply chain following strict and methodical sampling techniques.
Certification testing occurs:

- At the point of manufacture to certify product meets all specifications and customer expectations
- At the load point
- At the discharge point
- At storage tanks where product is stored to ensure that when the product arrives, it is to required specifications and free of any contaminants.

Certification testing is performed on each product in a company or third party approved laboratory to confirm that the product meets defined specifications and to establish a Certificate of Analysis (CoA) or Certificate of Quality (CoQ).



Amplify Premium Petrol

Now with Dual Detergent technology for a faster and complete clean in any petrol engine

Ampol is proudly Australian and we formulate and test our fuels under tough Australian conditions to meet and exceed our customer's expectations.

Unlike regular fuels, Amplify Premium Petrol contains an advanced, multi-function additive to clean and protect your vehicle's fuel system. Now with dual detergents for a more powerful clean, the additive is designed to remove intake valve deposits in port fuel injected engines and the carbon deposits that form on the tip and inside of direct fuel injectors.

These carbon deposits disrupt the flow of fuel into your engine and can result in hesitation under acceleration, rough engine running and increased fuel use.





Benefits

Updated Amplify 95 & 98 now has two powerful detergents for a complete clean in older and newer petrol vehicles



Glide

The friction modifier provides a barrier between the moving metal surfaces to help prevent engine wear



Clean

The dual detergents remove intake valve deposits and carbon build-up on the tips and inside of direct fuel injectors



Protect

The corrosion inhibitor protects metallic surfaces and prevents the formation of abrasive rust particles that can damage sensitive fuel system components

Note that all results may vary depending on the vehicle, engine itself, environmental conditions, other factors such as variability in engine load factor and driver behaviour. Performance claims are based on independent testing conducted in 2020 comparing vehicles using regular, unadditised petrol or diesel to vehicles using Amplify Premium fuels.



Amplify Premium Diesel

World-class fuels to maximise diesel engine performance

Amplify Premium Diesel is the proven solution for all diesel engines.

Ampol Amplify Premium Diesel is based on new deposit control technology with the following features:



Clear

The detergent cleans the tips and inside of fuel injectors for optimum fuel flow



Protect

The corrosion inhibitor protects metallic surfaces and prevents the formation of abrasive rust particles that can damage sensitive fuel system components



Fast

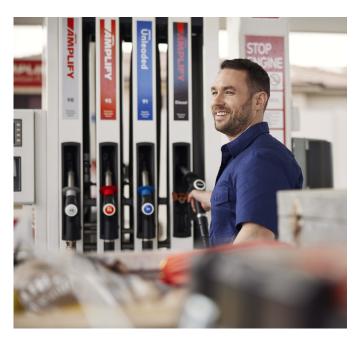
The foam inhibitor prevents the formation of foam during refuelling for a cleaner, faster fill



Unlike regular Diesel, the deposit control technology in Amplify Premium Diesel is designed to clean power robbing deposits from the fuel injectors so that the fuel atomisation is optimised.

Amplify Premium Diesel is designed to meet the increasing demands of new diesel engines and the unique, QPIBA based formulation keeps hard-working engines healthier longer.

The multi-function additive is based on new deposit control technology for a cleaner fuel system, better protection, better performance and better efficiency compared to using regular diesel.



Note that all results may vary depending on the engine itself, environmental conditions, other factors such as variability in engine load factor and driver behaviour.

Performance claims are based on independent testing conducted in 2020 comparing vehicles using regular, unadditised petrol or diesel to vehicles using Amplify Premium fuels.

Lubricant solutions

World-class lubricants, Australian expertise

We've been a trusted supplier in the Australian market for over 100 years. Our customers rely on our expertise in sourcing and manufacturing high-quality, top-performing oils and lubricants. For sourcing, formulation, and supply of premium fuels and lubricants, Ampol is your proven choice in Australia.

At the heart of Ampol Lubricants is our flagship Lytton manufacturing facility in Brisbane, which serves as the base for our Australian lubricants supply network, including sites in Sydney, Melbourne, and Perth.

Ampol's range of Mobil lubricants, engine oils, transmission oils, gear oils, and coolants provides Australian industries access to world-class products that customers know and trust.

Since our lubricants marketing alliance with ExxonMobil was established in 2020, our Australian customers and valued distributor partners have benefited from over 150 years of Mobil lubricant innovation.

This association combines Ampol's extensive supply chain and experience in delivering premium products with ExxonMobil's global technical expertise and original equipment manufacturer (OEM) relationships, enabling us to develop and manufacture premium and high-quality products for our customers, where and when they're needed.



We keep Australia's vehicles, equipment, and industries running smoothly with reliable delivery and uninterrupted supply, supported by:

- Australia's largest field team and an in-house technical team of experts in cities and regional centres across the country
- A dedicated technical solutions helpline to ensure you find the right product every time
- Access to Ampol's complete offerings across fuels, lubricants, energy solutions, and AmpolCard for businesses.

For more information, visit: https://ampol.com.au/fuels-and-oils/lubricants For updated information, please contact Ampol Technical Solutions at 1300 364 169 or via technicalsolutions@ampol.com.au

Lubricants product range at a glance

Ampol is trusted by businesses to deliver solutions for the tough environment of Australia, with the reliability of proven lubricant expertise through local manufacturing and import capabilities.

Our products cater to agriculture, mining, transport, energy, construction and corporate fleets.

Have a quick look at our product range on the right. For more information about our product range, visit: https://www.ampol.com.au/business/products-and-services/lubricants-solutions



ENGINE OILS

DRIVELINE FLUIDS

COOLANTS

GREASES

AUTOMOTIVE SPECIALTIES

AMPOL SPECIALTY LUBRICANTS

CLEANERS

FARM AND AGRICULTURE

RAILROAD LUBRICANTS

HYDRAULIC FLUIDS

INDUSTRIAL LUBRICANTS

Ampol and Z Energy

Ampol became one of the largest Trans-Tasman integrated fuel suppliers with the acquisition of Z Energy in 2022, a leading New Zealand transport energy company.

This included the Z and Caltex-branded retail networks as well as a significant commercial and wholesale fuel distribution business.

The acquisition strengthened our core operations, expanded our international portfolio, and created a stronger platform to evolve our future energy offering.

Following the acquisition, Ampol's Future Energy team was combined with Z Energy's Low Carbon Future team to form the Energy Solutions team. Drawing on the scale and expertise of both businesses, the team is uniquely positioned to support customers through the energy transition.

As an integrated group of energy solutions specialists, we focus on opportunities aligned with our core capabilities and infrastructure. We work with technology and industry partners to enhance our potential for success, while taking a targeted approach as customer needs and the path to decarbonisation continue to evolve.

We are proud to have Z Energy as our Kiwi contingent, united by a strong international supply chain and a shared commitment to 'powering better journeys, today and tomorrow'. Together, we bring the scale, influence, and capability to deliver meaningful outcomes for our customers, communities and people.



EV charging solutions

AmpCharge drives your business further with a range of EV solutions.

We've always kept in step with Australians as their needs change – let Ampol provide the energy to get you moving and keep you moving with AmpCharge at home and on the road including fleet solutions.



Home Charging for Fleet

AmpCharge home charging solutions, so your drivers and employees will be able to charge their EVs at home



Commercial Charging

AmpCharge can install and build charging bays, enabling convenient and fast charging services for electric vehicle drivers



Workplace Charging

AmpCharge workplace charging includes a full turnkey solution; including a range of hardware options, full design and installation services, software and ongoing operations and maintenance. EV charging solutions tailored to your business operation.



AmpolCard - Coming soon

- Card management and portal
- Employees receive an AmpolCard accessing retail offers
- Access to AmpCharge's public EV charging network





AmpCharge on the road chargers provide up to 150kW of power so you can charge your vehicle quickly at our convenient locations and be on the road again.



Ampol's next steps

Continue roll out of AmpCharge EV fast chargers to various of our forecourts across Australia. Continue roll out of EV chargers at destinations such as shopping centres.



Partnering with Volkswagen Australia

Ampol and Volkswagen Australia have reached a milestone agreement that will see Volkswagen Australia electric vehicle (EV) customers gain access to Ampol's AmpCharge home EV charger offer and discounts at its public EV charging stations nationwide.

Volkswagen ID. customers will receive discounted Ampol public EV charging rates for the first 12 months of ownership, with rates to be determined later in 2025.

Australia's biggest European auto brand will also share dealer and customer insights to inform key locations in Ampol's fast-charging rollout. Volkswagen has more than 100 dealerships nationally, all of which are currently being prepared to sell and service the brand's battery electric vehicle rollout that has commenced in 2025 with the launch of the iD.4, iD.5 and iD.Buzz electric vehicles.

This collaboration with Volkswagen Australia represents another step forward in our continuing e-mobility strategy which is designed to provide a diverse and comprehensive charging network to power customer journeys in the home, forecourt or locations where they need to charge.

Ampol Foundation

Ampol Foundation is the vehicle through which we deliver our mission to proudly power better journeys for Australians. Established in 2019, Ampol Foundation leverages our people, our skills and our infrastructure to support communities in which we operate.

As a proud and independent Australian company, we are committed to being a positive contributor to communities and using our network and employee base to improve the lives of Australians.

We are also committed to delivering our company purpose, Powering better journeys, today and tomorrow.

Activities of the Ampol Foundation focus on two social areas of need: youth education and community wellbeing and safety.

As one of Australia's leading transport energy provider that exists in hundreds of communities across the country, we are passionate about keeping our people and customers safe and improving wellbeing in local communities. We are also dedicated to improving access and celebrating achievement in education, particularly among the most disadvantaged in our communities.

Ampol believes investing in educational outcomes has a long-lasting positive impact on individuals and across our society.



Ampol Foundation Our mission

Proudly powering better journeys for all Australians

The mission of the Ampol Foundation is to leverage our people, skills and infrastructure to support Australian communities in need, with a focus on creating better education and employment opportunities for Australian youth, and keeping people safe, both on and off the road.

Flagship partners







Community partnerships and programs









Employee programs



Grant program



The "Your Town" grant Program is an employee-led initiative that enables our people to support grassroots, volunteer-run organisations in the communities where we operate.

With the support of the Ampol Foundation, the program provides grants to projects that align with our focus on youth education and community wellbeing and safety. Employees located near our refineries, terminals, and depots are encouraged to apply on behalf of local groups making a positive impact.

Through this initiative, we aim to strengthen community connections and support causes that reflect our company's values and commitment to inclusive, community-driven change







Dealer enquiries

While the information in this brochure is accurate as at the date of publication in September 2025, Ampol provides no assurance of its continued accuracy past this date. Ampol intends to update the document on an annual basis.

If you would like further information, please scan the QR code or email ampoldealernetwork@ampol.com.au

Thank you!



