

# Welcome to our Dealer Network

Powering better journeys, today and tomorrow.





Message from
Matt Halliday,
Managing
Director and
Chief Executive
Officer

The story of Ampol's history and role in the development of Australia begun with Ampol founder W.G. Walkley. Born in Otaki, New Zealand, Walkley moved across the Tasman in 1936 to establish the Australian Motorists Petrol Company Limited. Ampol, as it later became known, was created to take on the established overseas-owned oil companies that dominated the Australian market at the time.

Under Walkley the company went from a modest two-room office and rented typewriter in Sydney to a major Australian company with diverse interests across sectors nationally. At the time of the merger with Caltex Oil Australia in 1995, the combined entity had become the market leader in Australia, and we remain so to this day.

Ampol was known as an innovator, using its bold, nimble and ambitious approach to push into new frontiers, pioneer technology that would shape our industry and invest to support the growth and development of the country. Walkley's belief was that working for Australia was part of working for Ampol and this was reflected in many of the milestones that underpinned the company's growth through time.

From Walkley's travel to Washington during WWII to secure 50,000 drums of motor spirit for the Australian Government, to the company's leading role in the discovery of oil in the Exmouth Gulf in Western Australia and commitment to local construction and manufacturing of fuel tankers as it expanded, Ampol always put Australia's interests first.

The company's successful campaign to drive the end of petrol rationing at the end of the 1940s, against the approach of the multinationals of the time that preferenced supply to markets overseas, was a win-win outcome for the company and the economy.

The history of Ampol is also a lesson about the importance of being ambitious and nimble and of risk-taking and innovation in business. Ampol's response to the 'one brand' retail and marketing strategy of its major multinational competitors in the 1950s was to buy land and build its own stations of more modern design to support its own expansion.



Ampol also pursued innovation in marketing and sponsorship and its commitment to improving Australian communities set it apart from its peers and this continues today. Ampol supported men's and women's sports through the post-war boom with iconic event sponsorships and was an early supporter of the expansion of surf lifesaving across the country. The 'I'm as Australian as Ampol' advertising campaign of the late 1980s was one of the best of its generation and is still recalled by our customers today.

We are committed to leveraging our market-leading infrastructure, network and world-class products to deliver for partners and customers. We are proud of the role we continue to play in energy security in Australia and our end-to-end supply chain - from our trading and shipping operations, to our manufacturing capabilities and fuel distribution network - underpins our long track record of safe and reliable supply.

We also remain committed to building on the strength of our branded network, business to business offerings and capabilities in fuel technology. Our network of over 1,800 sites nationally is central to our collective success, particularly with our market-leading fuel card, AmpolCard. All businesses small to large can access ongoing fuel savings, Everyday Rewards points and the convenience of paying for fuel through our Ampol app.

Similarly, through Amplify Premium Fuels we source the world's best additive technologies to formulate a complete range of performance fuels that are tested under tough Australian conditions. Second, like the economic challenges of the post-war period, the energy transition is upon us, and the world is changing. Our business has a key role to play in working with customers, government and other stakeholders to build new energy solutions for the future.

We began as the Australian Motorists Petrol Company, created to look after the interests of motorists, and we are changing to ensure we can continue to keep Australians moving. Today, as the energy needs of our customers evolve and more of us are choosing electric vehicles, Ampol is also transitioning to provide a range of fast and reliable electric vehicle charging solutions through our AmpCharge offer.

Our initial commitment is to deliver over 300 EV charging bays at more than 100 sites nationally as we work collaboratively with governments on co-funding solutions to leverage our infrastructure network strength to deliver e-mobility solutions. Perhaps most importantly, we remain as committed to Australia and Australian communities as we have ever been. Australia's sovereignty matters to us in ways it probably never could to other companies in our industry.

Each year through our Ampol Foundation we contribute over \$4 million to community programs, supporting great organisations like The Smith Family, Clontarf Foundation, Stars Foundation and Surf Life Saving Australia. It remains an honour to lead this great Australian company.

As we close out nearly 100 years since the creation of Ampol, we are setting ourselves up to succeed for 100 more. We look forward to writing the next successful chapter in Ampol's history as we grow and evolve in the years ahead.

Regards,

Matt Halliday



Message from
Darren McClarty,
National Dealer
Manager

Thank you for your interest in joining our incredible network and taking the time to read about our organisation. We are proud of our history, Australian heritage, and the subsequent role we have been able to play in the growth of our nation.

Ampol have partnered with dealers since our inception and through the years built a strong relationship and network through the independently operated outlets. We have multiple long-term dealers within our existing network and we are proud of our long term relationships, while always looking to add more quality operators to help further satisfy our loyal customers across the nation.

I am proud to lead the dealer team for Ampol. In the field, we have a dedicated business manager for each site and a centralised support team who provide assistance in serving our dealers.

Throughout this brochure, you will see a snapshot of products we have available to help grow your business, our sustainability and future energy position and ongoing focus on our communities in which we operate and our Ampol Foundation partners.

With Ampol you can leverage our quality fuels, led by our premium Amplify products, the strength of our Ampol card offer and a truly national network of sites and infrastructure. Our goal is to work with you as the dealer in building and growing your and our networks.

The Ampol dealer team looks forward to working with you in the now and into the future as we power better journeys, today and tomorrow.

Regards, **Darren McClarty** 



### Our values







#### Connect to win

We collaborate as an integrated business to drive growth.

#### Find new ways

We innovate to deliver positive outcomes.

#### Own it

We make bold decisions and are accountable for the outcomes.



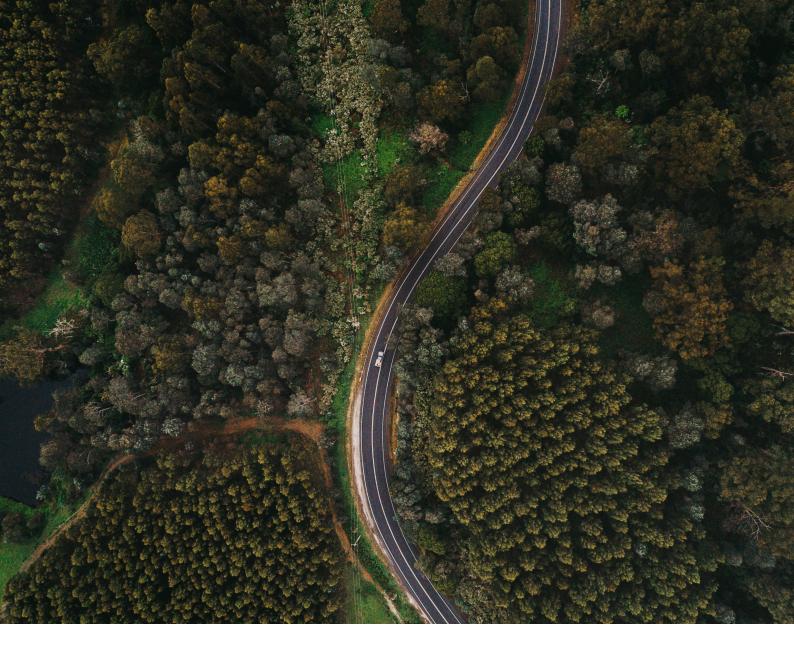


## Make a difference for customers

We are connected to our customers and solve their changing needs.

## Never stop caring

We keep safety first and make a positive contribution to those around us.



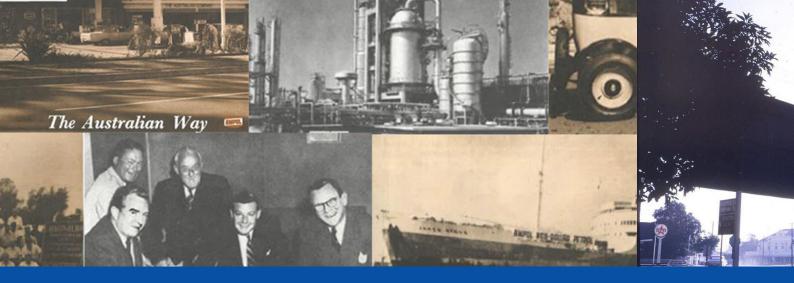
Our Purpose

Powering better journeys, today and tomorrow.

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## Our history dates back to the early 1900s

1936

Australian Motorists Petrol Company (AMP) is incorporated 1949

AMP changes name to Ampol Petroleum Limited 1956

Our Kurnell refinery opens in Sydney

1981

We acquired the Golden Fleece brand 1997

Caltex
Australia
acquires full
ownership of
Australian
Petroleum
Pty Ltd

1948

Australian Motorists Petrol Company lists on the Australian Securities Exchange



1965

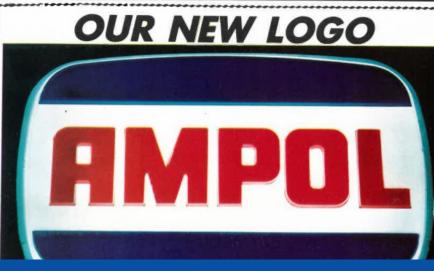
Our Lytton refinery in Brisbane comes on stream

1995

Caltex and Ampol merge to form Australian Petroleum Pty Ltd







2013

Ampol Singapore commences operations 2015

Chevron sells down its 50% share of Caltex Australia 2018

Caltex acquires a 20% stake in SEAOIL in the Philippines 2020

We opened an office in Houston, USA 2022

We acquired Z Energy

2014

Kurnell refinery closes and the site commences operation as an import terminal

2017

Caltex acquires Gull in New Zealand 2019

We announced we're bringing the Ampol brand back to Australia



2022

Future Energy team and AmpCharge was launched



### Our impact in Australia



9,300+

Employees across Australia, New Zealand, Singapore and USA



>3M

Customers served each week



24.3B

Litres of fuels sold (FY 22)



Largest

Petrol and convenience network



6

Major pipelines



\$1,317M

RCOP EBIT (FY 22)

### Ampol's Reconciliation Journey



In March 2022, Ampol released its second Innovate Reconciliation Action Plan (RAP), setting out commitments to support better opportunities for Aboriginal and Torres Strait Islander peoples across employment, procurement, cultural awareness and community engagement.

Key initiatives being implemented under Ampol's Innovate RAP include:



Enhancing opportunities to build and maintain relationships with Aboriginal and Torres Strait peoples and businesses, and continuing to invest in important youth education programs, including through long-term partnerships with the Clontarf Foundation and Stars Foundation



Committing to exploring opportunities that positively influences its employees, partners and customers to advance reconciliation. Ampol will relaunch a cultural awareness strategy and training programs to reinforce the importance of reconciliation across its workforce.



Formalising an Indigenous Procurement Strategy and actively increasing the number of Aboriginal or Torres Strait Islander businesses we engage with.



Developing new initiatives to improve and increase Aboriginal and Torres Strait Islander employment outcomes by working closely with partners, including customers and other stakeholders, across the business.

### **AmpolCard**



# Powering Australian businesses today and tomorrow.

When you partner with Ampol, you'll be joining Australia's largest fuel network of over 1800 locations. More businesses count on AmpolCard than any other fuel card in the country to fuel their fleet and keep their business moving. With over 65,000 Australian businesses and 750,000 card holders, AmpolCard supports more than 30 million transactions every year.

From local small to medium enterprises to national commercial fleets, all levels of government and leading trade and industry associations save time, money and access rewards with AmpolCard.

Take the next step in your business journey with Ampol and business sales and growth could be on the cards for you.

How AmpolCard could support your business

65,000 Australian business accounts



750,000 individual card holders



30 million+ transactions each year



2 billion litres of fuel sales processed each year



1 in 3 business with fuel cards choose AmpolCard



## Rewarding businesses on and off the road with Australia's largest fuel network

Here's why our valued customers choose AmpolCard:

- Access to Australia's largest fuel network.
   AmpolCard is accepted at over 1,800
   locations across Australia
- Rewards with every purchase. Customers can link their AmpolCard to Everyday Rewards to collect points and save on business expenses including stationery, laptops and gifts plus the option to convert to Qantas Points^
- Extras for added convenience and peace of mind including services and repairs, roadside assistance and commercial roadside assistance
- Contactless payments with the Ampol app at ~600 Ampol Foodary locations so drivers can get back on the road faster
- Savings on fuel and other vehicle expenses which helps reduce business costs
- The convenience of a single ATO-approved monthly invoice for all vehicle expenses
- Easy to monitor, manage and control all expenses through myAmpol
- Seamless integration to Xero or MYOB

From small business to heavy industry, government to commercial fleet operators, AmpolCard supports all types of businesses wherever they are on their journey.

T&Cs, eligibility criteria, exclusions and fees apply. For further details see T&Cs at ampol.com.au  $\,$ 

^The terms and conditions of the Qantas Frequent Flyer program as issued and amended by Qantas from time to time apply to membership of the Qantas Frequent Flyer program and to the Qantas Points credited to Qantas Frequent Flyer members under the Everyday Rewards program. Qantas Points can be received only in a Qantas Frequent Flyer program membership account. Only individuals may be credited with Qantas Points.



### **AmpolCash**

AmpolCash, is a pre-paid gift card that is used by both businesses and consumers alike.

- Redeemable for fuel and shop items at over 1,800\* Ampol locations nationwide.
- Available in a range of denominations.
- Is available in either a physical or digital card.
- Can be purchased in store or online.
- Loadable version is sold in store while preloaded version can be purchased from our website and partner websites.
- Popular as a gift, impulse purchase, incentive for promotions, and used by businesses to reward customers and staff.



Over the years AmpolCash has played an important role in securing customers for our service stations. AmpolCash has:

Helped increase brand presence through inclusion in partner promotions such as McDonald's Monopoly (2022)

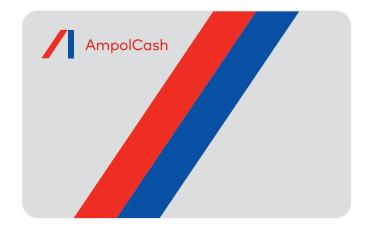


Opened up partnership opportunities with many of Australia's top brands



Enabled Ampol to support charities, community and social organisations





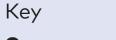
## What this means for your business. AmpolCash can:

- Help to drive new customers to your service stations
- Contribute to increased sales of fuel and shop
- Help generate repeat business, both through existing customers and through AmpolCash loadable sales in store.

<sup>\*</sup>AmpolCash Digital accepted at participating locations.

## Our national infrastructure network





- Ampol refinery 1
  Owned/leased/joint termine
- Owned/leased/joint terminals 18

  Hosting arrangement 6
- Major pipeline 6
- Airport jet fuel supply 6
- ∆ Lubricant manufacturing facility 1
- Lubricant distribution centres 2
- Lubricant bulk storage 4
- Ampol depots 55

## Our Retail, NTN and AdBlue® Sites

A proven partner with the power to keep Australia moving.



Largest
truck network
in Australia



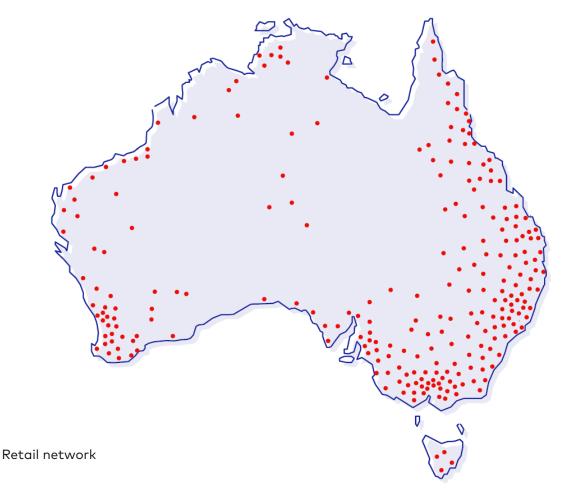
1,800 retail sites



Over
720
truck
friendly sites



Over
230
National Truck
Network Sites

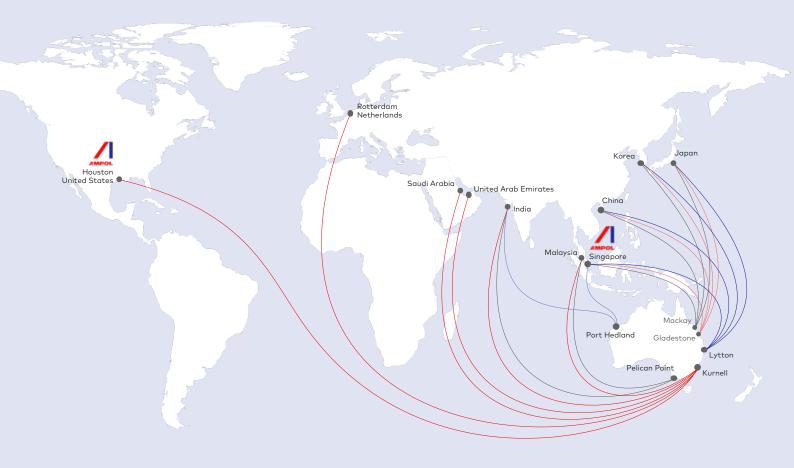


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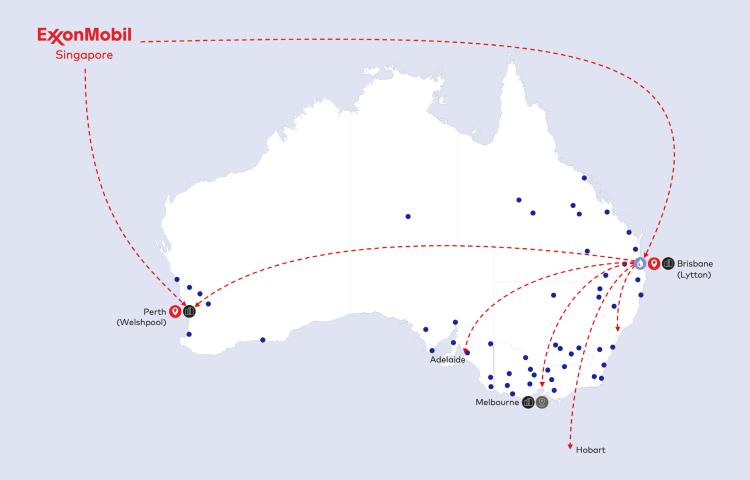
## Our international sourcing network

We have established international storage facilities across the Asia Pacific region, as well as our trading offices in Singapore and Houston, USA. Our team in Singapore and Houston sources products from around the globe, working closely with trusted vessel owners and operators through our chartering team.

Our refined products are primarily sourced from key supply locations in North Asia, Singapore, India and the Middle East, while crude oil and other feedstocks are procured from various global locations based on availability and quality. Our diverse network of suppliers and locations enables us to select the best sources and ensure a reliable supply of quality products.



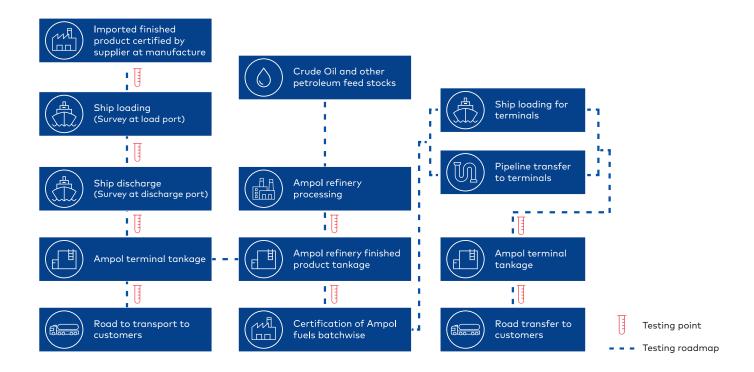
## Lubricant primary distribution network



#### Key

- Lubricant manufacturing facility 1
- Lubricant distribution centres 2
- Lubricant bulk storage 4
- Lubricant cross dock (line-haul transfer to metro) 2
- Ampol depots 55

## Ampol's fuel quality controls



Our fuels are quality tested consistently throughout the supply chain following strict and methodical sampling techniques.
Certification testing occurs:

- At the point of manufacture to certify product meets all specifications and customer expectations
- · At the load point
- · At the discharge point
- At storage tanks where product is stored to ensure that when the product arrives, it is to required specification and free of any contaminants.

Certification testing is performed on each product in a company or third party approved laboratory to confirm that the product meets defined specifications and to establish a Certificate of Analysis (CoA) or Certificate of Quality (CoQ).



## World-class fuels to maximise engine performance

Ampol is proudly Australian and we formulate and test our fuels under tough Australian conditions to meet and exceed our customer's expectations.

Unlike regular fuels, our Amplify Premium Fuels contain an advanced multi-function additive to remove carbon deposits from the tips and the insides of injectors.

These carbon deposits disrupt the flow of fuel into the engine and this can result in the following:

- Hesitation under acceleration
- Rough engine running
- · Increased fuel use





#### **Benefits**

The multi-function additive in Ampol Amplify Premium Fuels is based on new deposit control technology with the following features:



#### Glide

The friction modifier in Amplify Premium Petrol provides a barrier between the moving metal surfaces to help prevent engine wear



#### **Protect**

The corrosion inhibitor protects metallic surfaces and prevents the formation of abrasive rust particles that can cause damage to injectors



#### Clean

The detergent cleans the fuel system for optimum fuel flow



#### Fast

The foam inhibitor in Amplify Diesel prevents the formation of foam during refuelling that can lead to spills, resulting in a cleaner, faster fill

### **Amplify Premium Diesel**

Amplify Premium Diesel is the total fuel solution for the road freight industry.

Ampol Amplify Premium Diesel is based on new advanced deposit control technology with the following features:



#### Clean

The detergent cleans the fuel system for optimum fuel flow



#### **Protect**

The corrosion inhibitor prevents the formation of abrasive rust particles that can damage fuel injectors



#### **Fast**

The foam inhibitor prevents the formation of foam during refuelling for a cleaner, faster fill

#### Keep your fleet at peak performance for longer.

- · High-performance diesel designed to meet increasing demands of new diesel engines.
- Unique, QPIBA based formulation keeps hard-working engines healthier for longer.
- The multi-function additive is based on new advanced deposit control technology to give better clean, better protection, better performance and better efficiency.

Note that all results may vary depending on the engine itself, environmental conditions, other factors such as variability in engine load factor and driver behaviour.



We have been a trusted supplier in the Australian market for over 120 years. Our customers trust us for our knowledge and capabilities in sourcing and manufacturing high quality and top performing oils and lubricants. For the sourcing, formulation and supply of high-quality fuels and lubricants, Ampol is your trusted and proven choice in Australia.

With our recent lubricants marketing alliance with ExxonMobil announced in 2020, our Australian customers and valued distributor partners will benefit from over 150 years of Mobil lubricant innovation, combined with Ampol's extensive supply chain and proven experience in manufacturing and delivering premium and high-quality products, where and when they're needed.

At the core of Ampol Lubricants, is our flagship Lytton lubricants manufacturing facility, located in Brisbane. Lytton lubricants manufacturing is home base for Ampol's Australian lubricants supply network, which also includes facilities in Sydney, Melbourne, and Perth.

For more information visit: https://ampol.com.au/fuels-and-oils/lubricants

For updated information please contact Ampol Technical Solutions on 1300 364 169 or via technicalsolutions@ampol.com.au

## Lubricants product range at a glance

Ampol is trusted by businesses to deliver solutions for the tough environment of Australia, with the reliability of proven lubricant expertise through local manufacturing and import capabilities.

Our products cater to agriculture, mining, transport, energy, construction and corporate fleets.

Have a quick look at our product range on the right. For more information about our product range, visit: https://www.ampol.com.au/business/products-and-services/lubricants-solutions



**ENGINE OILS** 

**DRIVELINE FLUIDS** 

**COOLANTS** 

**GREASES** 

**AUTOMOTIVE SPECIALTIES** 

AMPOL SPECIALTY LUBRICANTS

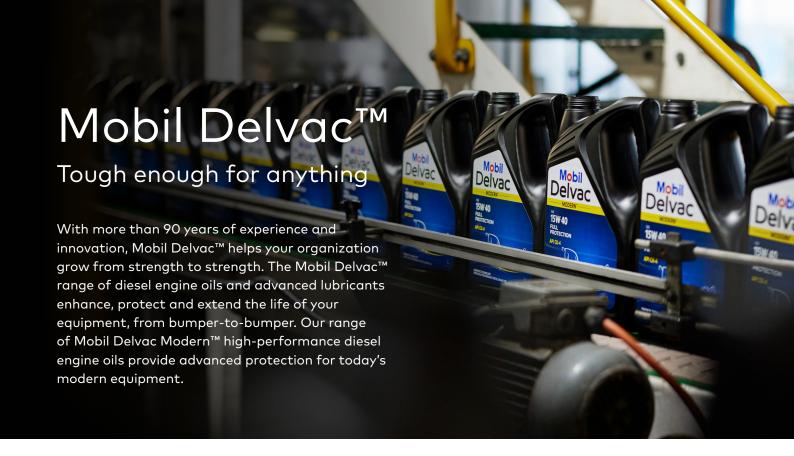
**CLEANERS** 

**FARM AND AGRICULTURE** 

RAILROAD LUBRICANTS

**HYDRAULIC FLUIDS** 

**INDUSTRIAL LUBRICANTS** 



#### Mobil Delvac Modern™ 15W-40 Full Protection

Mobil Delvac Modern™ 15W-40 Full Protection is an extra high performance diesel engine oil that helps extend engine life in severe on and off-highway applications while delivering outstanding performance in modern, high-output, low emission engines including those with Exhaust Gas Recirculation (EGR) and Aftertreatment Systems with Diesel Particulate Filters (DPFs) and Diesel Oxidation Catalysts (DOCs). Fully backwards compatible, Mobil Delvac Modern 15W-40 Full Protection will also deliver the same exceptional performance in older conventional engines.

#### Features:

- It meets or exceeds the requirements of the API CK-4, CJ-4, CI-4 PLUS and CH-4 service categories as well as key Original Equipment Manufacturer (OEM) requirements.
- Recommended by ExxonMobil for use in a wide range of heavy-duty applications and operating environments found in the trucking, mining, construction, quarrying, and agricultural industries.

- This product provides outstanding protection in demanding diesel engines of Caterpillar, Cummins, Detroit, Mack, Mercedes Benz, Renault, MAN, Volvo, and other vehicles.
- The product also meets or exceeds the requirements of the API SN / SM / SL specification for gasoline engines and mixed fleets.

#### Benefits:

- Superior soot-viscosity control
- Outstanding thermal and oxidative stability.
- Excellent oil consumption control
- Excellent TBN reserves
- Excellent low temperature pumpability
- Superb resistance to corrosive and abrasive wear. Wear protection is 20% better as well.
- Component compatibility
- Meets demanding specifications of key OEMs and API gasoline service categories

### Ampol and Z Energy



Better together, stronger together, more ambitious together



In 2022, we announced the completion of our acquisition of Z Energy, and that we are moving forward as one company.

Providing a unique opportunity to build a trans-Tasman energy company of genuine scale, this acquisition enhances our core business, expands the international portfolio and provides a stronger platform for us to evolve the future energy offer to our customers.

Following the completion of our acquisition of Z Energy, members of our executive team and board travelled to New Zealand to ring the bell at the New Zealand Stock Exchange.

Ampol's listing on the NZX allowing New Zealand investors to support the future of Ampol and Z Energy as a newly combined organisation and the leading transport energy distributor in both markets.

## Ampol's decarbonisation commitments

Ampol is committed to reducing its carbon footprint and developing new energy solutions that assist our customers in their energy transition.

A Future Energy Strategy has been developed which has identified opportunities in electrification, hydrogen and other new products and solutions. An investment target has been set to a minimum \$100 million spend to 2025.

We recognise the energy transition is underway, presenting an opportunity for the business to evolve with our customers as their energy needs change.

We aim to develop leading decarbonisation solutions for our customers to meet their own emission reduction targets.

We have become founding members of the Australian Climate Leaders Coalition, advocating for a net zero emissions economy by 2050.

and 2030.

By 2025

We have set an ambition to reach net zero

emissions on an absolute basis across operations

by 2040 with operational emissions reduction\*

targets consistent with this objective for 2025



#### Fuels and Infrastructure

Reduce operational emissions intensity\*\* by 5% from 2021 levels



#### Convenience Retail<sup>1</sup>

Reduce operational emissions on an absolute basis by 25% from 2021 levels



#### Renewable Energy

Commit to 40% equivalent net renewable electricity for operational use



#### By 2030

Fuels and Infrastructure

Reduce operational emissions intensity\*\* by 10% from 2021

levels

Convenience Retail Reduce operational emissions on an absolute basis by 50%

from 2021 levels

Renewable Energy Commit to 50% equivalent net renewable electricity for

operational use

#### By 2040

Net zero emissions operations (Scope 1 & 2)

<sup>\*</sup>Ampol's definition of 'operational emissions' is in accordance with the National Greenhouse and Energy Reporting (NGER) definition and refers to all Scope 1 and Scope 2 emissions within Ampol's operational control in Australia. \*\*The relevant target for the Fuels and Infrastructure business unit is to reduce operational emissions intensity by 5% by 2025 and 10% by 2030 from 2021 levels. With emissions intensity being the total emissions (Scope 1 and 2) per kL of Total High Value Product (HVP) for Lytton refinery and total emissions (Scope 1 and 2) per kL of Total Fuel Throughput for our three largest Terminal facilities: Kurnell NSW, Banksmeadow NSW and Newport VIC.

'The relevant target for the Convenience Retail business unit is to reduce operational emissions on an absolute basis by 25% by 2025 and 50% by 2030 from 2021 levels for all retail locations owned and operated by Ampol in Australia.

## Our Energy roadmap

Simplifying the energy transition and decarbonisation objectives for our mobility customers, using our expertise and marketing leading position



### Carbon Neutral and Renewable Diesel

Take action on decarbonisation goals today with carbon offsets and performance fuels while renewable diesel options become available.



### Electricity and Charging Infrastructure

We are a future focussed
Australian electricity provider,
providing transport energy where
our customers need it.



#### Hydrogen

Provide hydrogen solutions that leverage our existing assets and capability, which underpins our customers continuity for their businesses.

## Ampol's decarbonisation solutions

As Australia's and New Zealand's leading transport energy provider, we have a significant role to play in the energy transition. We play a key role in keeping customers moving today and we are transforming to ensure we can keep people moving tomorrow.



AMPLIFY DIESEL HD PERFORMANCE DIESEL

Amplify Diesel HD Performance Diesel represents the total fuel solution, specifically formulated for the latest engine technology and emissions standards. Comprehensive testing by Ampol has confirmed the ongoing use of Amplify Diesel HD can deliver:

- Up to 3.9% Fuel
   Efficiency Improvement
- Up to 4.1% CO2 Emissions Reduction
- Up to 40% Particulate Matter (PM2.5) Emissions Reduction
- Up to 22% Total Hydrocarbon (THC) Emissions Reduction



Ampol Carbon Neutral is a carbon offset program designed for businesses seeking to offset their carbon footprint associated with their fuel use.

Only projects that adhere to the highest standards of social and environmental performance, public transparency, and legal accountability have been selected. Certified by Climate Active, Ampol Carbon Neutral Fuel is an initiative backed by the Australian Government.

Two offset options available:

- Australian100% Australian Projects
- Mixed
   30% Australian Projects
   70% International Projects



Ampol's existing infrastructure and significant experience in the distribution and product quality of traditional hydrocarbons positions it well to reliably supply customers with renewable diesel.

Hydrogen-treated vegetable oil (HVO) is a renewable diesel which has been found to be interchangeable with diesel, while reducing carbon emissions. Its product performance is similar to regular diesel so equipment power output and uptime are not compromised. HVO is today the second largest renewable diesel alternative world-wide. Ampol is actively exploring options to supply the market with reliable and sustainable solutions.



Hydrogen is one of the key pillars of our Future Energy and Decarbonisation strategies and we are excited to be involved in the growing hydrogen industry as it offers the opportunity to decarbonise sectors like heavy transport while also building a new export industry for our economy.

Ampol is uniquely positioned to participate given our fuel production, distribution, handling know-how, brand and strategic assets, and it is a natural extension to our existing core transport fuels business given that refuelling will be a similar experience for fuel users.

We are now prioritising projects that address the refuelling demand of mobility customers and we have established relationships with both renewable hydrogen producers and supply chain manufacturers, and are assessing suitable potential locations for refuelling stations.

## Ampol: Your partner to net zero

Ampol supports your energy transition and ambitions towards decarbonisation. Join us in shaping Australia's future energy landscape.



#### Available now

Select Carbon Neutral Plan to reach your carbon offset goals, whether that is part or 100% of your fleet.



2023 - 2024

Deliver over 300 AmpCharge EV charging bays at more than 100 Australian sites over 2023/2024. Back to base charging and in home charging will follow closely behind.



2025 - 2027

Utilising our supply chain to deliver renewable diesel and sustainable aviation fuels.

## Electricity and charging infrastructure

AmpCharge drives your business further with a range of EV solutions and supports businesses across their carbon and sustainability goals.

We've always kept in step with Australians as their needs change – let Ampol provide the energy to get you moving and keep you moving with AmpCharge at home, on the road and fleet solutions.



#### Home Charging for Fleet

AmpCharge home charging solutions, so your drivers and employees will be able to charge their EVs at home



#### **Commercial Charging**

AmpCharge can install and build charging bays, enabling convenient and fast charging services for electric vehicle drivers



#### **Workplace Charging**

Ampol is developing an AmpCharge back to base offer, testing a range of fast chargers for your fleet ensuring your drivers are always on the move



#### **AmpolCard - Coming soon**

- Card management and portal
- Employees receive an AmpolCard accessing retail offers
- Access to AmpCharge's public EV charging network



#### **Public charging**

Our service stations with EV charging will have a minimum of 2 bays – at least 1 x CCS2 and 1 x CHAdeMO.

AmpCharge on the road chargers provide up to 150kW of power so you can charge your vehicle between 10–20 mins, which equates to roughly 100–200km depending on your vehicle.



## Ampol's next steps

Commence rollout of Ampol branded EV fast chargers delivering over 300 AmpCharge EV charging bays at more than 100 Australian sites over 2023/2024.

Conduct trials for energy retailing in select markets to test Ampol's value proposition and customers requirements.

### Ampol partners with BYD



Ampol has partnered with BYD to support the uptake of electric vehicles across Australia. Under the new agreement, the organisations will build integrated offers for new EV owners to ensure the availability of seamless charging solutions both at-home and on the road. This partnership will give Australian BYD customers confidence in the availability of convenient charging solutions wherever they need them across the country.

Under the partnership, Ampol will partner to deliver BYD customers:

- AmpCharge home charging solutions;
- Business charging solutions for fleet customers of BYD vehicles;
- Subscription packages and charging offers, including bundles for public and private charging.

Fast charging at Ampol retail sites and at destinations is going to play an important role to reduce range anxiety and provide Australians with the confidence they need to transition to EVs, and this partnership with BYD will further extend our opportunity to support the uptake of battery electric vehicles across Australia.

We recently supported BYD with the launch of their Megastore in Alexandria, Sydney.

The flagship outlet is set to reimagine the way consumers engage with electric vehicles, and will provide demonstrations of charging technologies, including AmpCharge, so customers have a better understanding of what it is to be an EV owner.

For further information on Ampol AmpCharge, visit ampcharge.ampol.com.au. For more information on BYD, visit bydautomotive.com.au.

### **Ampol Foundation**



The Ampol Foundation, established in 2019, is the vehicle through which we deliver our corporate social responsibility activities.

As a proud and independent Australian company, we are committed to being a positive contributor to communities and using our network and employees to deliver our company purpose, powering better journeys, today and tomorrow.

The focus of the Ampol Foundation is guided by two pillars: youth education and development and community wellbeing and safety. As Australia's leading transport fuels provider that exists in hundreds of communities across the country, we are passionate about keeping our people and customers safe.

We are also dedicated to improving access to education amongst disadvantaged youth and believe that investment in this area has a long-lasting impact on society.

#### Our mission

## Proudly powering better journeys for all Australians

The mission of the Ampol Foundation is to leverage our people, skills and infrastructure to support Australian communities in need, with a focus on creating better education and employment opportunities for Australian youth, and keeping people safe, both on and off the road.

#### Flagship partners







#### Community partnerships and programs













#### **Employee programs**



### Dealer enquiries



While the information in this brochure is accurate as at the date of publication on 23 August 2023, Ampol provides no assurance of its continued accuracy past this date. Ampol intends to update the document on an annual basis.

If you would like further information, please use the QR code or email ampoldealernetwork @ampol.com.au  $\,$ 

Thank you!



